

Language models for mid-sized companies

The AI that belongs to you.

IonKon fine-tunes an open language model on your quotes, reports and technical texts. You run it on your own hardware inside your company network.

Starting point

AI in daily work, without handing over your data

Many mid-sized companies want to use AI in daily work but cannot hand customer files, contracts and operational knowledge to an outside data centre. A general model also knows neither your terms nor your way of working.

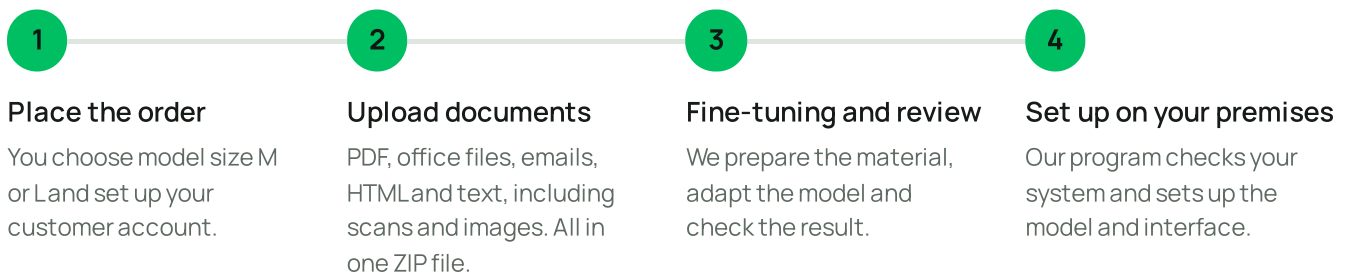
The product

A language model that knows your company

The basis is an open base model under the Apache 2.0 licence. Through fine-tuning it learns your terms, structures and procedures. It answers in German and English and runs entirely on your premises.

How it comes about

From your documents to a running model



Duration: size M usually a few days, size L about a week. You follow progress in your customer account.

Applications

What you use your model for

Quotes

In your structure, with your line items.

Service letters

A first reply following your guidelines.

Reports

Keywords become a draft in your format.

Documentation

Manuals and inspection instructions in your structure.

Advantages

What you get

- ✓ **Your language, your methods**
Your terms, structures and phrasing.
- ✓ **Runs in your own network**
No connection to IonKon or the internet.
- ✓ **One-time purchase**
No usage fees, unlimited number of users.
- ✓ **Ownership with proof**
Model weights with certificate, can be capitalised.
- ✓ **No vendor dependency**
No licence server, no cloud account.
- ✓ **A direct line**
Owner-managed. You speak with the management.

Where it fits

Looking things up is not the same as knowing how

	Cloud AI subscription	Retrieval (RAG)	Your IonKon model
What it does	General capability, without knowledge of your company	Delivers references and keeps individual facts current	Applies your procedures, even to new cases
Where it runs	The provider's data centre	Depends on the system	Your hardware in your company network
Cost	Ongoing, per user or usage	Depends on the system, plus document upkeep	One-time, unlimited number of users
Ownership	Right of use for a limited time	Your documents, the model stays general	You own the model weights

The combination is the normal case: procedural knowledge in the model, changing facts such as prices and stock in the document retrieval of the supplied interface, both on your hardware.

Model sizes

Two sizes, price on request

	Base model	Parameters	Suited for	Duration
M	Qwen3.5-9B	9 bn	Departments and medium data volumes	a few days
L	Qwen3.8-27B	27 bn	Demanding tasks and large knowledge bases	about a week

Scope of delivery: model weights, training adapter, ownership certificate, licence text, setup program with a browser interface. You source the hardware yourself, see notes at ionkon.de/en/hardware.

Which work should your AI take on?

We discuss with you whether and in which size a model of your own fits your task.

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